



Questions to ask before hiring a real estate agent

+ MY ANSWERS!

What have past clients said about working with you?

I pride myself on making the buying and selling process as smooth and stress-free as possible. But don't just take my word for it—check out what my past clients have to say [here](https://www.facebook.com/profile.php?id=61567269260331&sk=reviews).

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How many homes have you sold in the River Region?

I have successfully closed 22 deals. I can share more details about your specific neighborhood/area during our consultation call.

How will you market my home to get it sold for the best price?

It's more than just listing it online—I have a proven marketing strategy that includes professional photography, video tours, targeted social media ads, email campaigns, and leveraging my network of buyers and agents. Your home won't just be seen—it will be seen by the right buyers.

How do you make sure I don't overpay when buying a home?

I analyze every home's true market value, track neighborhood trends, and use strategic negotiation tactics to make sure you get the best price possible—without waiving protections that could cost you down the line.

What's your strategy for winning in multiple-offer situations?

Price isn't everything. I craft winning offers using seller-friendly terms, strategic contingencies, and strong lender partnerships to make sure you stand out—even if you're not the highest bidder.

How do you handle negotiations?

This is where experience matters. Whether we're negotiating the purchase price, repair credits, or closing costs, I know how to protect your money, leverage market data, and secure the best possible terms for you.

What's the biggest mistake you see buyers/sellers make?

For buyers: Not getting pre-approved before shopping or waiting too long to make an offer.

For sellers: Overpricing their home and letting it sit on the market, losing momentum. I help you avoid both.

How do you handle buying and selling at the same time?

Timing is everything. I offer contingent sale strategies so you're never stuck between homes. The thought of it can seem stressful, but it doesn't have to be.

How will you keep me updated throughout the process?

I believe in clear, proactive communication. I'll send regular market updates, check in weekly, and always be available for questions via text, email, or call. You'll never feel left in the dark.

What's your approach to off-market and coming-soon listings?

I have access to exclusive off-market opportunities through my network, which means my buyers see homes before they hit the market. For sellers, I use pre-marketing strategies to create demand before your home is officially listed.



Taylor Phillips

DP REALTY

**[Click here to schedule a
consultation call!](#)**